

Corporate Briefing Session January 27, 2025



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Company Information

Noon Sugar Mills Limited was incorporated in the year 1964 as a Public Company and its shares are quoted on the Pakistan Stock Exchange. The principal activity of the Company is manufacturing and sale of white sugar and spirit.

The Company's production plant is located at Bhalwal.





Operational Data



Operational Data

Sugar Production		2024	2023	2022	2021	2020
Cane crushed	(M.tons)	712,164	8 <mark>07,3</mark> 67	1,120,350	863,552	543,477
Average sucrose recovery	%	10.30	9.37	9.36	9.60	9.71
Sugar produced	(M.tons)	73,597	75,717	104,720	82,710	52,787
Operating period	Days	94	101	144	121	105
Alcohol Production						
Molasses processed	(M.tons)	69,562	91,704	151,78	30 123,567	7 <mark>85,9</mark> 69
Alcohol produced	(M.tons)	13,429	18,334	27,25	56 24,582	2 17,104
Average Alcohol yield	(Ltrs/tons)	246.01	250	22	24 249	249
Operating period	Days	192	184	29	94 284	4 351

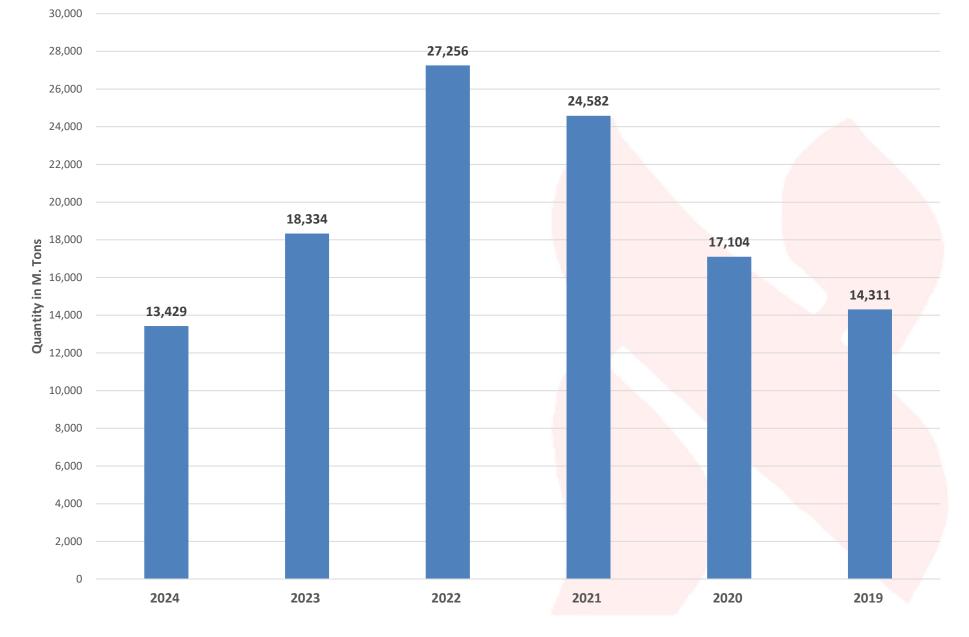


Operational Data Sugar Production





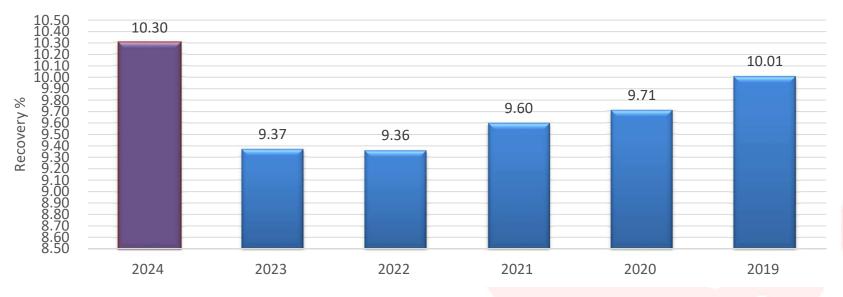
Operational Data Alcohol Production





Operational Data

Average Sucrose Recovery



Average Alcohol yield





SIX YEAR REVIEW AT A GLANCE

Year ended September 30,		2024	2023	2022	2021	2020	2019
Sugar Production:							
Cane crushed	(M.Tons)	712,164	807,367	1,120,350	863,552	543,477	630,929
Average sucrose recovery	(%)	10.30	9.37	9.36	9.60	9.71	10.01
Sugar produced	(M.Tons)	73,597	75,717	104,720	82,710	52,787	63,098
Operating period	(Days)	94	101	144	121	105	102
Alcohol Production:			0				
Molasses processed	(M.Tons)	69,562	91,704	151,780	123,567	85,969	69,229
Alcohol produced	(M.Tons)	13,429	18,334	27,256	24,582	17,104	14,311
Average alcohol yield	(Ltrs/Ton)	246	250	224	249	249	259
Operating period	(Days)	192	184	294	284	351	216
Operating results:							
Sales	(Rs. In 000')	11,326,574	9,280,031	11,965,974	9,189,680	6,138,166	5,671,219
Cost of sales	(Rs. In 000')	10,197,684	7,383,505	10,406,680	8,183,388	5,178,147	4,805,768
Gross profit	(Rs. In 000')	1,128,890	1,896,526	1,559,294	1,006,292	960,019	865,451
Gross Profit to Net Sales	(%)	9.97	20.44	13.03	10.95	15.64	15.26
Pre-tax profit	(Rs. In 000')	(479,906)	526,567	656,931	377,177	322,368	272,332
Total Comprehensive income	(Rs. In 000')	(618,596)	418,777	463,098	252,458	253,721	229,735
Net Profit to Net Sales	(%)	(5.46)	4.51	3.87	2.75	4.13	4.05
Shareholders' Equity:							
Paid up capital	(Rs. In 000')	165,175	165,175	165,175	165,175	165,175	165,175
Reserves & surplus	(Rs. In 000')	1,235,800	1,920,476	1,567,769	1,162,482	967,835	763,666
Shareholders' equity	(Rs. In 000')	1,400,981	2,085,651	1,732,944	1,327,657	1,133,010	928,841
Break-up value per share	(Rupees)	84.82	126.27	104.92	80.38	68.59	56.23
Earnings per share	(Rupees)	(37.50)	25.39	28.09	15.38	15.50	13.64
Return on equity	(%)	(44.22)	20.08	26.72	19.02	22.39	24.73



SIX YEAR REVIEW AT A GLANCE

	2024	2023	2022	2021	2020	2019
(Rs. In 000')	5,228,568	4,100,932	2,778,584	2,809,726	2,738,872	2,719,124
(Rs. In 000')	3,824,035	2,050,390	1,799,082	1,611,027	1,529,009	1,486,466
(Rs. In 000')	9,075,972	6,174,635	4,584,747	4,425,653	4,273,391	4,211,454
(Rs. In 000')	7,337,823	4,006,598	2,778,293	2,961,307	2,931,541	3,076,890
(Rs. In 000')	250,000	-	-	75,000	150,000	150,000
(Rs. In 000')	7,674,991	4,088,984	2,851,803	3,097,996	3,140,381	3,282,613
(%)	0.71	1.02	1.00	0.95	0.93	0.88
Times	1.34	0.90	1.11	1.87	2.18	2.88
(%)	0	40	40	35	35	30
(%)	0	0	0	0	0	0
(%)	0	40	40	35	35	30
	(Rs. In 000') (Rs. In 000') (Rs. In 000') (Rs. In 000') (Rs. In 000') (%) Times	(Rs. ln 000') 5,228,568 (Rs. ln 000') 3,824,035 (Rs. ln 000') 9,075,972 (Rs. ln 000') 7,337,823 (Rs. ln 000') 7,674,991 (%) 0.71 Times 1.34 (%) 0 (%) 0 (%) 0 (%) 0 (%) 0 (%) 0 (%) 0	(Rs. ln 000') 5,228,568 4,100,932 (Rs. ln 000') 3,824,035 2,050,390 (Rs. ln 000') 9,075,972 6,174,635 (Rs. ln 000') 7,337,823 4,006,598 (Rs. ln 000') 250,000 - (Rs. ln 000') 250,000 - (Rs. ln 000') 7,674,991 4,088,984 (%) 0.71 1.02 Times 1.34 0.90 (%) 0 40 (%) 0 0	(Rs. ln 000') 5,228,568 4,100,932 2,778,584 (Rs. ln 000') 3,824,035 2,050,390 1,799,082 (Rs. ln 000') 9,075,972 6,174,635 4,584,747 (Rs. ln 000') 7,337,823 4,006,598 2,778,293 (Rs. ln 000') 250,000 - - (Rs. ln 000') 250,000 - - (Rs. ln 000') 7,674,991 4,088,984 2,851,803 (%) 0.71 1.02 1.00 Times 1.34 0.90 1.11	(Rs. In 000') 5,228,568 4,100,932 2,778,584 2,809,726 (Rs. In 000') 3,824,035 2,050,390 1,799,082 1,611,027 (Rs. In 000') 9,075,972 6,174,635 4,584,747 4,425,653 (Rs. In 000') 7,337,823 4,006,598 2,778,293 2,961,307 (Rs. In 000') 250,000 - - 75,000 (Rs. In 000') 250,000 - - 75,000 (Rs. In 000') 7,674,991 4,088,984 2,851,803 3,097,996 (%) 0.71 1.02 1.00 0.95 Times 1.34 0.90 1.11 1.87 (%) 0 40 40 35 (%) 0 0 0 0 0	(Rs. ln 000') 5,228,568 4,100,932 2,778,584 2,809,726 2,738,872 (Rs. ln 000') 3,824,035 2,050,390 1,799,082 1,611,027 1,529,009 (Rs. ln 000') 9,075,972 6,174,635 4,584,747 4,425,653 4,273,391 (Rs. ln 000') 7,337,823 4,006,598 2,778,293 2,961,307 2,931,541 (Rs. ln 000') 7,50,000 - - 75,000 150,000 (Rs. ln 000') 250,000 - - 75,000 150,000 (Rs. ln 000') 7,674,991 4,088,984 2,851,803 3,097,996 3,140,381 (%) 0.71 1.02 1.00 0.95 0.93 Times 1.34 0.90 1.11 1.87 2.18





Financial Highlights



Statement of Financial Position - Assets

(Rupees in thousand)

Assets	2024	2023	Increase / (Decrease)	
Non-Current Assets		Rupees in thousand		
Property, plant and equipment	3,824,0	2,050,390	1,773,645	
Loans and advances	8,8	8,992	(170)	
Security deposits	14,5	46 14,321	225	
	3,619,9	2,073,703	1,773,700	
Current Assets				
Stores, spares and loose tools	185,3	130,382	54,920	
Stock-in-trade	3,161,7	2,535,667	626,076	
Trade debts	618,6	176,668	442,146	
Loans and advances	775,9	775,275	637	
Short term prepayments	3,6	4,067	(,572)	
Other receivables	133,8	57 164,847	(30,990)	
Prepaid tax levies	32,5	49 45,376	(12,827)	
Advance Income Tax	245,5	66 158,773	86,793	
Bank balances	51,2	25 109,877	(38,652)	
	5,228,5	69 4,100,932	1,127,637	
	9,075,9	6,174,635	2,901,337	

Statement of Financial Position - Liabilities (Rupees in thousand)

N O O N S U G A R

MILLS		(Itapees in encasana)				
LIMITED Liabilities	2024	2023	Increase / (Decrease)			
Equity and Liabilities	R	Rupees in thousand				
Issued, subscribed and paid-up capital	165,175	165,175	-			
Reserves	249,217	249,217	-			
Unappropriated profits	986,589	1,671,259	(684,670)			
	1,405,368	2,085,651	(684,670)			
Non-Current Liabilities						
Long term finance	250,000	-	250,000			
Lease liabilities	-	-	-			
Staff retirement benefits - gratuity	87,168	82,386	4,782			
	344,639	82,386	254,782			
Current Liabilities						
Trade and other payables	1,562,010	1,852,516	(290,506)			
Contract liabilities	121,605	33,400	88,205			
Accrued mark-up	371,757	70,857	300,900			
Short term finance	5,071,266	1,871,842	3,199,424			
Current portion of non-current liabilities	0	643	(643)			
Unclaimed dividends	5015	5,053	(38)			
Unpaid dividends	6,698	5,686	1012			
Provision for taxation	199,472	166,601	32,871			
	7,337,823	4,006,598	3,321,225			
	9,075,972	6,174,635	2,901,337			



Statements of Profit & Loss

(Rupees in thousand)

	2024	2023	Increase / (Decrease)
Sales - net	11,326,384	9,280,031	(2,046,353)
Cost of sales	(10,197,494)	(7,383,505)	(2,813,989)
Gross profit	1,128,890	1,896,526	(767,636)
Distribution and marketing expenses	(219,572)	(263,924)	44,352
Administrative expenses	(381,860)	(318,500)	(63,360)
Other income	92,413	160,391	(67,978)
Other expenses	(493)	(230,693)	(230,236)
Profit from operations	619,378	1,243,800	(624,422)
Finance cost	(1,099,288)	(717,233)	(382,055)
Profit before taxation	(479,910)	526,567	(1,046,477)
Profit after taxation	(619,449)	419,313	(1,038,762)
Earnings per share	(37.50)	25.39	
Dividend – Cash	-	40%	

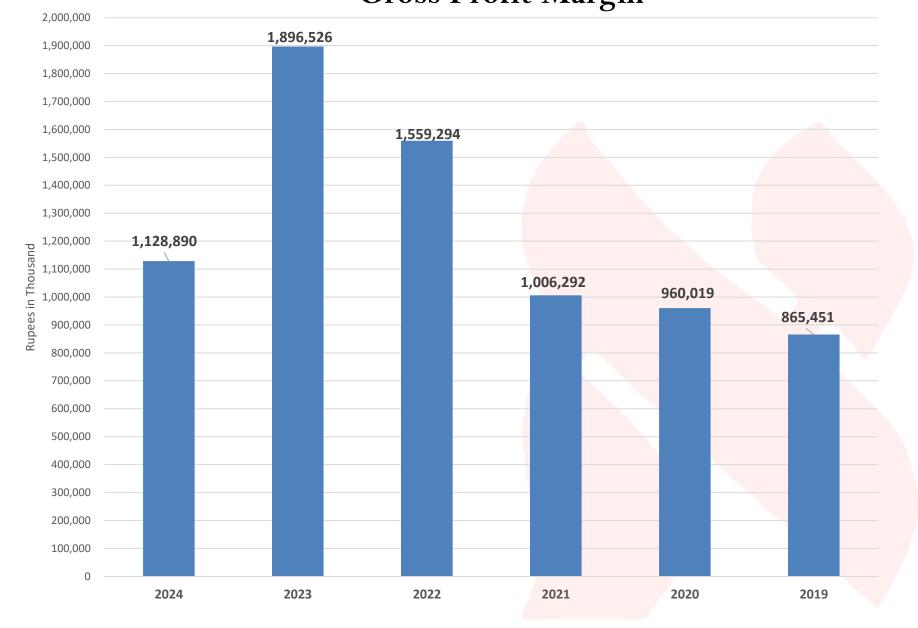


Financial Highlights Sales - net





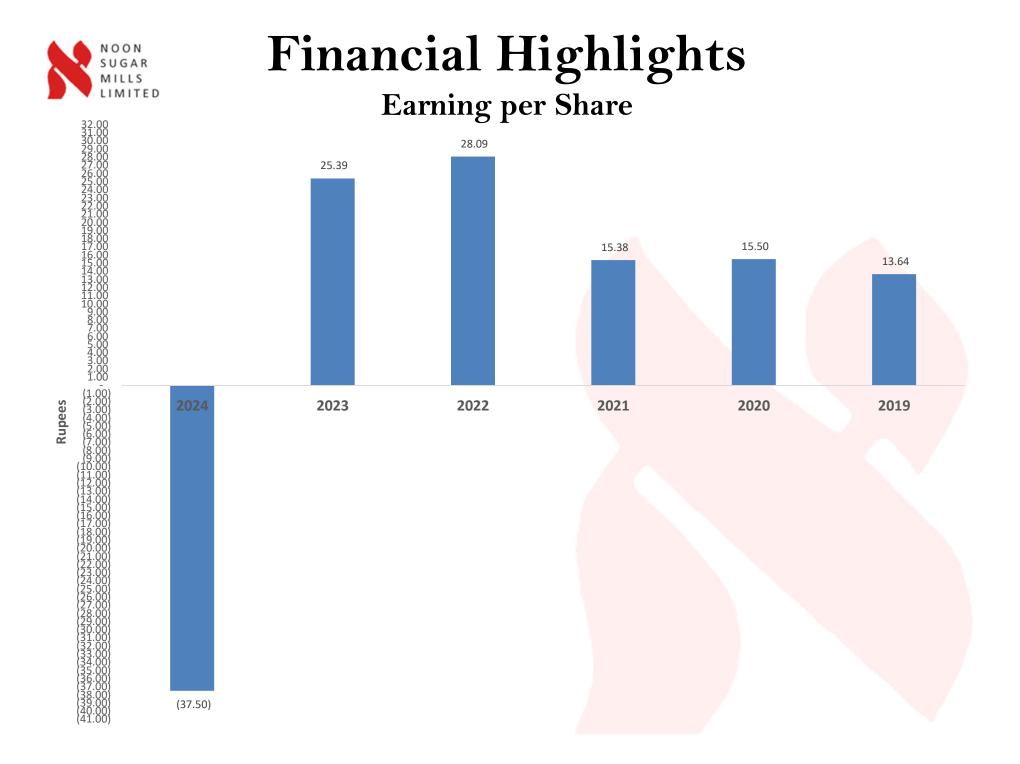
Financial Highlights Gross Profit Margin





Financial Highlights Net Profit

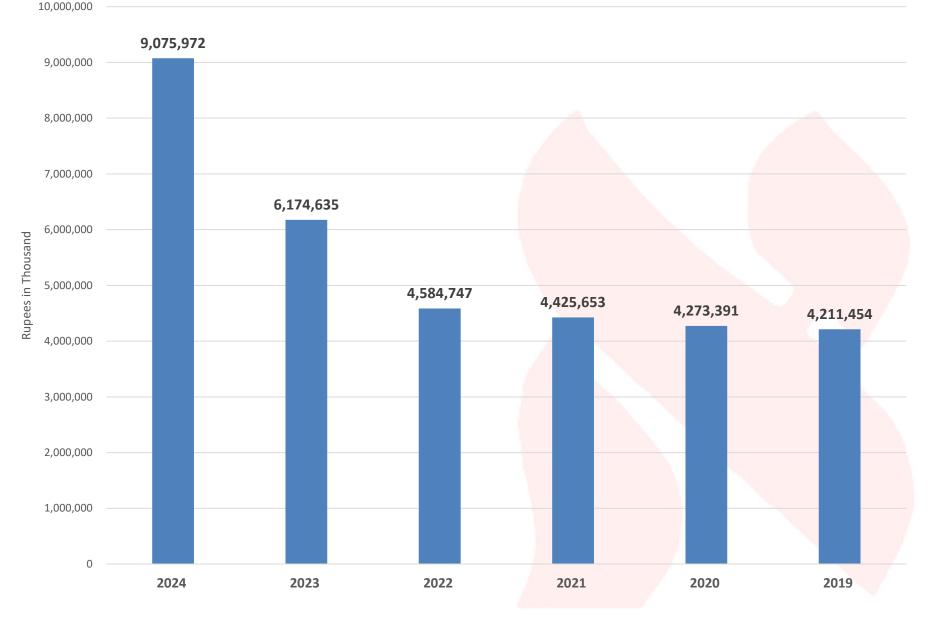






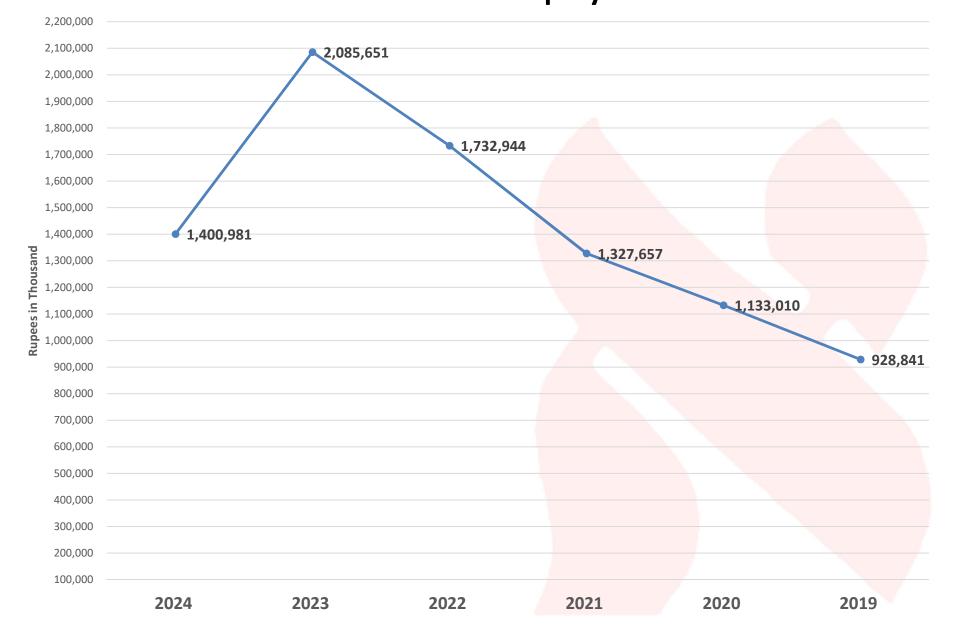
Financial Highlights

Total Assets





Financial Highlights Shareholders' equity





Future Outlook

<u>Sugar</u>

- The current crushing season began on November 21, 2024.
- The Punjab Government has not announced the minimum support price for sugarcane.
- Initial surveys indicate an 8-10% increase in sugarcane cultivated areas. However, sugarcane yields have been lower due to adverse weather conditions.
- Reduced interest rate.



Future Outlook

Distillery:

- A decline in international demand for ethanol and depressed prices are anticipated for the next financial year.
- Low exchange rate fluctuation.
- Withdrawal of the final tax regime for exporters.



Questions and Answers



Thank You